

Regional Sales Manager – Auto Finance

Description

Pelican Auto Finance, LLC is looking for an aggressive, self-motivated sales rep for the best opportunity in auto finance. The position requires experience selling into automobile dealerships and a track record of high personal production. Experience in the F&I office and deep sub-prime lending highly desired.

Responsibilities

- Sign, Train and Manage a Large Dealer Base
- Teach Dealers to Utilize Pelican Services
- Work Effectively with Internal Employees
- 10+ In-person Dealer Visits Per Day
- Aggressively Follow-up on All Approvals

Requirements

- Outside Sales Experience Required
- Auto Finance Sales Experienced Highly Desired
- Hard Working and Self-Driven to Obtain Required Sales Results
- Must Have Reliable Transportation and Cell Phone
- Must Pass a Background Check

About Pelican Auto Finance, LLC

Pelican Auto Finance, LLC (www.pelicanaf.com) is a well-funded, private-equity backed automobile finance company looking to expand our national sales team. This is an opportunity for you to join a successful and rapidly growing company and make your mark.

Aggressive compensation plan with excellent benefit package including matching 401k.

For consideration please send your resume with contact details to sales@pelicanaf.com.